

Life After Dr. and How to Get There

Only **one in five dentists will successfully transition their practice to new ownership.**



Learn key concepts to facilitate the process, five critical purchase parameters, and important steps to take after the sale. Evaluate a dentist's typical retirement budget and learn how to calculate your "retirement number." Examine the importance of retiring TO something, and identify specific ways to love "life after Dr." This fun and thought-provoking presentation will help you take the steps you need to become "one of the five!"

Course Objectives:

- Briefly discuss wealth-building techniques.
- Review Social Security options and their impact on retirement.
- Compare your projected retirement budget to current standards.
- Examine the decision-making process leading to transition.
- Overcome four stumbling blocks to a successful transition.
- Identify two non-clinical discussions you must have before the sale.
- Discover five parameters that will help you sell your practice.
- Discuss critically important steps to take after the sale.
- Consider "life after Dr." strategies to love life more!



WAYNE KERR, DDS
SPEAKER | AUTHOR | CLINICIAN

KerrSpeak

Recommended Audience: Dentist, Spouse
Recommended Format: Half-day or 90 minute